Financial Statements
June 30, 2012 and 2011

Minnesota State University, Mankato Foundation, Inc.

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Independent Auditor's Report

The Board of Directors
Minnesota State University, Mankato Foundation, Inc.
Mankato, Minnesota

We have audited the accompanying statements of financial position of Minnesota State University, Mankato Foundation, Inc. (the Foundation) as of June 30, 2012 and 2011, and the related statements of activities and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control over financial reporting. Accordingly, we do not express such an opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2012 and 2011, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Eide Bailly LLP

Mankato, Minnesota
September 13, 2012

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	2012	2011
Assets		
Current Assets		
Cash and cash equivalents	$ 2,330,431	$ 2,478,132
Pledges receivable, net	965,140	1,489,356
Other assets	71,923	38,182
Total current assets	3,367,494	4,005,670
Noncurrent Assets		
Pledges receivable, net	1,040,603	1,157,985
Investments, at fair value	39,321,849	40,185,815
Property and equipment, net of accumulated depreciation	1,003,934	1,003,934
Total noncurrent assets	41,366,386	42,347,734
Total Assets	$ 44,733,880	$ 46,353,404
Liabilities and Net Assets		
Current Liabilities		
Accounts payable	$ 277,533	$ 142,510
Annuities payable	931,684	948,673
Bonds payable	226,666	244,667
Total current liabilities	1,435,883	1,335,850
Long-Term Liabilities		
Bonds payable	-	226,666
Total liabilities	1,435,883	1,562,516
Net Assets		
Unrestricted	8,833,026	10,806,331
Temporarily restricted	2,092,548	2,138,320
Permanently restricted	32,372,423	31,846,237
Total net assets	43,297,997	44,790,888
Total Liabilities and Net Assets	$ 44,733,880	$ 46,353,404

Minnesota State University, Mankato Foundation, Inc.
Statements of Activities and Changes in Net Assets
Year Ended June 30, 2012

	2012			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenues and Other Support				
Contributions	$ 1,737,961	$ 213,210	$ 612,694	$ 2,563,865
Gifts in-kind	474,275	-	-	474,275
Noncash support from the University	1,397,595	-	-	1,397,595
Investment income	1,072,907	96,535	-	1,169,442
Net realized and unrealized gains on investments	(1,430,923)	-	-	(1,430,923)
Change in carrying value of trusts and gift annuities	2,786	(20,997)	(59,784)	(77,995)
Support services revenue	6,567	-	-	6,567
Miscellaneous revenues	57,314	10,586	-	67,900
Total revenues and other support	3,318,482	299,334	552,910	4,170,726
Net Assets Released from Restriction and Reclassification	371,830	(345,106)	(26,724)	-
Total Revenues and Other Support	3,690,312	(45,772)	526,186	4,170,726
Expenses				
Program Services:				
Distribution for educational services	3,306,565	-	-	3,306,565
Support Services:				
Fundraising - promotion and development	1,779,379	-	-	1,779,379
General and administrative expenses	425,255	-	-	425,255
Legal, audit and accounting fees	26,538	-	-	26,538
Investment, trust and management fees	101,431	-	-	101,431
Property and equipment expenses	7,527	-	-	7,527
Interest expense	16,922	-	-	16,922
Total support services	2,357,052	-	-	2,357,052
Total Expenses	5,663,617	-	-	5,663,617
Change in Net Assets	(1,973,305)	(45,772)	526,186	(1,492,891)
Net Assets, Beginning of Year	10,806,331	2,138,320	31,846,237	44,790,888
Net Assets, End of Year	$ 8,833,026	$ 2,092,548	$ 32,372,423	$43,297,997

	2011			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenues and Other Support				
Contributions	$ 2,345,170	$ 76,051	$ 763,793	$ 3,185,014
Gifts in-kind	649,024	-	-	649,024
Noncash support from the University	1,404,418	-	-	1,404,418
Investment income	1,197,007	-	-	1,197,007
Net realized and unrealized losses on investments	5,926,469	-	-	5,926,469
Change in carrying value of trusts and gift annuities	192,614	(71,600)	45,065	166,079
Support services revenue	81,645	14,273	-	95,918
Miscellaneous revenues	45,421	37,526	-	82,947
Total revenues and other support	11,841,768	56,250	808,858	12,706,876
Net Assets Released from Restriction and Reclassification	17,325	(281,469)	264,144	-
Total Revenues and Other Support	11,859,093	(225,219)	1,073,002	12,706,876
Expenses				
Program Services:				
Distribution for educational services	3,036,683	-	-	3,036,683
Support Services:				
Fundraising - promotion and development	1,629,894	-	-	1,629,894
General and administrative expenses	482,690	-	-	482,690
Legal, audit and accounting fees	24,205	-	-	24,205
Investment, trust and management fees	99,762	-	-	99,762
Property and equipment expenses	6,966	-	-	6,966
Property and equipment depreciation	12,293	-	-	12,293
Interest expense	29,498	-	-	29,498
Total support services	2,285,308	-	-	2,285,308
Total Expenses	5,321,991	-	-	5,321,991
Change in Net Assets	6,537,102	(225,219)	1,073,002	7,384,885
Net Assets, Beginning of Year	4,269,229	2,363,539	30,773,235	37,406,003
Net Assets, End of Year	$ 10,806,331	$ 2,138,320	$ 31,846,237	$44,790,888

	2012	2011
Cash Flows from Operating Activities		
Change in net assets	$ (1,492,891)	$ 7,384,885
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Net realized and unrealized losses (gains) on investments	1,430,923	(5,926,469)
Changes in discounts to net present value and allowances for uncollectible accounts	(260,111)	176,290
Changes in carrying value of trusts and gift annuities	(102,710)	26,535
Depreciation	-	12,293
Contributions restricted for long-term investment	(612,694)	(763,793)
Contributions of property and equipment	-	(58,800)
Changes in assets and liabilities		
Pledges receivable	964,705	360,603
Other assets	(33,741)	6,774
Accounts payable	135,023	30,839
Annuities payable	(16,989)	(219,299)
Net Cash Provided by Operating Activities	11,515	1,029,858
Cash Flows from Investing Activities		
Purchases of investments	(8,920,126)	(8,062,708)
Proceeds from sale and maturity of investments	8,455,879	6,215,354
Net Cash Used in Investing Activities	(464,247)	(1,847,354)
Cash Flows from Financing Activities		
Principal payments on bonds payable	(244,667)	(244,667)
Proceeds from contributions restricted for long-term investments	549,698	1,809,755
Net Cash Provided by Financing Activities	305,031	1,565,088
Net Change in Cash and Cash Equivalents	(147,701)	747,592
Cash and Cash Equivalents, Beginning of Year	2,478,132	1,730,540
Cash and Cash Equivalents, End of Year	$ 2,330,431	$ 2,478,132
Supplemental Disclosures of Cash Flow Information		
Cash payments for interest	$ 24,226	$ 36,803
Noncash contributions	$ 1,871,870	$ 2,053,442

Note 1 - Principal Activity and Significant Accounting Policies

Organization and Nature of Activities

The purpose of Minnesota State University, Mankato Foundation, Inc. (the Foundation), a nonprofit organization, is to receive contributions and other property through fund raising and gift acceptance and to hold, invest and expend these amounts exclusively for the benefit of Minnesota State University, Mankato (the University).

Basis of Presentation

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Net assets of the Foundation and changes therein are classified into the following categories:

Unrestricted – Represent the portion of expendable funds that are not subject to donor-imposed stipulations and are available to support the operations of the Foundation.

Temporarily restricted – Those resources subject to donor-imposed stipulations that may or will be met, either by actions of the Foundation and/or the passage of time. Temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities and changes in net assets as net assets are released from restrictions. Net assets are primarily released from donor restrictions when the purpose restriction is accomplished.

Permanently restricted – Those resources that consist of contributions that may have been restricted by the donor that stipulate the resources be maintained permanently by the Foundation. Generally, the donors permit the Foundation to use all or part of the income derived from the donated assets for either specified or unspecified purposes.

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses in investments and other assets or liabilities are reported as increases and decreases in unrestricted net assets unless their use is restricted by donor-imposed restrictions. Expirations of temporary restrictions on net assets for which the stipulated purposes have been fulfilled and for which the stipulated time period has elapsed are reported as reclassifications between the applicable classes of net assets.

Contributions

Revenues are recorded in the fiscal year in which the unconditional contributions are made. Contributions that are purpose or time restricted are recorded as temporarily restricted amounts and transferred to unrestricted balances as restrictions are met. However, donor-restricted contributions whose restrictions are met in the same reporting period in which the contributions are received are reported as unrestricted support. Contributions that are permanently restricted are recorded as additions to permanently restricted net assets. Conditional promises are recorded when the condition has been satisfied.

Contributed property and equipment is recorded at fair value at the date of donation. In the absence of donor stipulations, the Foundation presents these assets as unrestricted support. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Donated services are recorded when there is an objective basis to measure the value of such services and the service involves specialized skills that would be purchased, if not provided by donation. The services of most volunteers have not been reflected in the statements as donated services, since there is no objective measurement basis and they do not meet accounting principles generally accepted in the United States of America's criteria for recognition.

Pledge Receivables

Contributions to be received after one year are discounted at a rate of 5.5% which is considered commensurate with the risks involved. Amortization of discounts is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions. An allowance for uncollectible contributions is provided based on management’s judgment, including such factors as prior collection history, type of contribution, and nature of fundraising activity.

Trust Agreements

The Foundation has entered into various trust agreements that provide, among other matters, that the Foundation as trustee shall pay to the beneficiaries an annual income payment until the income obligation is completed in accordance with the donor’s trust agreement. Upon termination of the trust, the Foundation is to receive the remaining amounts held by the trust. Where the Foundation is the trustee, the assets of the trust are included within investments at fair value and the present value of estimated future payments to beneficiaries are recorded as annuities payable in the statement of financial position. A contribution is recorded when the trust is established as either temporarily restricted or permanently restricted based on the intention of the donor.

The Foundation may also be a named beneficiary of a trust where the Foundation is not the trustee. The Foundation has recorded the net present value of the future cash flows from these trusts within the other assets. A contribution is recorded when the trust is established as either temporarily restricted or permanently restricted based on the intention of the donor.

Gift Annuity Agreements

The Foundation has entered into gift annuity agreements that provide the Foundation shall pay to the designated beneficiaries a specified annual amount until the death of the designated beneficiaries. The Foundation records the assets received for gift annuities at fair value with a corresponding liability recorded for the present value of payments to be made to the designated beneficiaries with the residual amount recorded for the purposes designated when the gift is received. The Foundation records the present value of estimated future payments to annuitants in annuities payable in the statement of financial position. A contribution is recorded when the annuity agreement is established as unrestricted, temporarily restricted or permanently restricted based on the intention of the donor.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Foundation considers all demand, savings, and certificates of deposits to be cash equivalents. At times, the Foundation's demand, savings, and certificates of deposits with financial institutions exceed the FDIC's insurance limit. The Foundation has not experienced any losses in these accounts.

Concentrations of Credit Risks

Financial instruments that potentially subject the Foundation to concentrations of credit risk consist principally of temporary cash investments and receivables arising from promises to give. The Foundation places its temporary cash investments with brokerage houses and various financial institutions and limits the amount of exposure to any one institution. Concentrations of credit risk with respect to receivables arising from pledges receivable are limited due to the large number of contributors comprising the Foundation's contributor base and their dispersion across geographic areas. However, at June 30, 2012 and 2011, unconditional pledges receivable include two donors' balances which approximated 32%, and three donors' balances which approximated 45% of the total pledges receivable for each of the respective years.

Risks and Uncertainties

The Foundation invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such change could materially affect account balances as recorded in investments in the statements of financial position.

Property and Equipment

Property and equipment are depreciated over their estimated useful lives of 10 years using the straight-line method. Land is not subject to depreciation.

Fair Value Measurements

The Foundation has determined the fair value of certain assets and liabilities in accordance with the provisions of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820-10, *Fair Value Measurement and Disclosure*, which provides a framework for measuring fair value under generally accepted accounting principles.

FASB ASC 820-10 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. ASC 820-10 requires that valuation techniques maximize the use of observable inputs and minimize the use of unobservable inputs. ASC 820-10 also establishes a fair value hierarchy, which prioritizes the valuation inputs into three broad levels.

Level 1 inputs consist of quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the related asset or liability. Level 3 inputs are unobservable inputs related to the asset or liability.

Investment Valuation

Realized and unrealized gains and losses are included in the change in unrestricted net assets, unless their use is temporarily or permanently restricted by donor stipulations or law. Realized gains and losses are reported at date of disposition based on the difference between the net proceeds received and the purchased value of the investment sold, using the specific identification method. Unrealized gains and losses are reported for the change in fair value between reporting periods. Interest and dividend income is reported when earned.

Income Taxes

The Foundation is a nonprofit organization, exempt for federal income taxes under the Internal Revenue Code Section 501 (c) (3) and qualifies as a tax-exempt organization under applicable statutes of the state of Minnesota.

The Foundation has adopted the provisions of FASB Accounting Standards Codification Topic ASC 740-10. The implementation of this standard had no impact on the financial statements. As of June 30, 2012 and 2011, the unrecognized tax benefit accrual was zero.

The Foundation will recognize future accrued interest and penalties related to unrecognized tax benefits in income tax expense if incurred.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Reclassification

Certain amounts in the 2011 financial statements have been reclassified to be consistent with the presentation in 2012. The reclassifications had no impact on changes in net assets as previously reported.

Subsequent Events

The Foundation has evaluated subsequent events through September 13, 2012, the date which the financial statements were available to be issued.

Note 2 - Investments

Investments consist of the following at June 30, 2012 and 2011:

	2012	2011
Mutual funds - equity	$ 24,268,781	$ 23,765,178
Mutual funds - fixed income	10,751,670	11,763,859
Exchange traded funds	3,633,200	3,951,449
Common stock	226,420	265,290
Other investments	219,406	227,688
Life insurance contracts	135,178	124,592
Government obligations	84,022	84,587
Fixed income securities	3,172	3,172
Total	$ 39,321,849	$ 40,185,815

Note 3 - Pledges Receivable

Pledges receivable at June 30, 2012 and 2011 are as follows:

	2012	2011
Receivable in less than one year	$ 1,087,531	$ 1,857,059
Receivable in one to five years	939,308	1,351,321
Receivable in more than five years	300,950	21,118
	2,327,789	3,229,498
Less discounts to net present value at 5.5%	(199,654)	(110,454)
Less allowance for uncollectible pledges	(122,392)	(471,703)
Net pledges receivable	$ 2,005,743	$ 2,647,341

Note 4 - Property and Equipment

Property and equipment consist of the following at June 30, 2012 and 2011:

	2012	2011
Land	$ 1,003,934	$ 1,003,934
Equipment - signage and outdoor marquee	246,365	246,365
Less accumulated depreciation	(246,365)	(246,365)
Total	$ 1,003,934	$ 1,003,934

Note 5 - Bonds Payable

Bond payable consists of the following at June 30, 2012 and 2011:

	2012	2011
Bonds payable, collateralized by a security interest in the right to payment consisting of unconditional promises to give to the Foundation for the Taylor Center Campaign; payable annually in varying amounts through December 1, 2012, with interest at 5.14% per annum.	$ 226,666	$ 471,333

The remaining balance of the above debt is due in full in fiscal year 2013.

Note 6 - Related Party Transactions

The Foundation has an agreement with the University whereby the University has agreed to furnish space and provide services for the operations of the Foundation. In return, the Foundation has agreed to expend its revenues exclusively for the benefit of the University.

For the years ended June 30, 2012 and 2011, the following University expenditures on behalf of the Foundation were identified:

	2012	2011
Salaries, wages and fringe benefits	$ 824,412	$ 846,971
Space	61,743	61,743
Student worker and other non-salary costs	511,440	495,704
Total	$ 1,397,595	$ 1,404,418

Note 7 - Restricted Net Assets

Temporarily restricted net assets are available for the following purposes at June 30, 2012 and 2011:

	2012	2011
Educational	$ 361,481	$ 308,885
Buildings and improvements - College of Business	1,519,152	1,354,724
Buildings and improvements - Taylor Center	211,915	474,711
Total	$ 2,092,548	$ 2,138,320

Permanently restricted net assets are available for the following purposes at June 30, 2012 and 2011:

	2012	2011
Endowment funds	$ 32,272,512	$ 31,686,542
Gift annuity and trust funds	99,911	159,695
Total	$ 32,372,423	$ 31,846,237

Note 8 - Fair Value Measurement

Assets and liabilities measured at fair value on a recurring basis at June 30, 2012 and 2011 are as follows:

	2012	2011
Investment securities	$ 39,183,499	$ 40,058,051
Alternative investments	138,350	127,764
Total assets	$ 39,321,849	$ 40,185,815

The related fair values of these assets and liabilities are determined as follows:

	2012			
	Quoted Prices in Active Markets (Level 1)	Other Observable (Level 2)	Unobservable Inputs (Level 3)	Total
Investment securities	$ 39,099,477	$ 84,022	$ -	$ 39,183,499
Alternative investments	-	-	138,350	138,350
Total assets	$ 39,099,477	$ 84,022	$ 138,350	$ 39,321,849

	2011			
	Quoted Prices in Active Markets (Level 1)	Other Observable (Level 2)	Unobservable Inputs (Level 3)	Total
Investment securities	$ 39,973,464	$ 84,587	$ -	$ 40,058,051
Alternative investments	-	-	127,764	127,764
Total assets	$ 39,973,464	$ 84,587	$ 127,764	$ 40,185,815

Following is a reconciliation of activity for the year ended June 30, 2012, for assets measured at fair value based upon significant unobservable (non-market) information.

	Alternative Investments
Balance, beginning of year	$ 127,764
Realized and unrealized gains included in earnings	10,586
Balance, end of year	$ 138,350

Assets measured at fair value on a non-recurring basis at June 30, 2012 are as follows:

	Unobservable Inputs (Level 3)
Pledge receivable	$ 2,005,743

The fair value of pledges receivable is determined based upon discounted future cash flows, which is presented net of the allowance for uncollectible pledges of $122,392 and the discount of $199,654.

Note 9 - Endowments

The Foundation's endowment consists of approximately 300 individual funds established for a variety of purposes. Those funds are organized in five separate funds, accumulated under the Minnesota State University Mankato Composite for management and record-keeping purposes, making up the endowment assets of the Foundation. The endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Board of Directors of the Foundation has interpreted the Minnesota Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring a review based on a total return concept, balancing prudent spending for the purposes intended annually, while keeping in mind the need for the endowment to serve in perpetuity for the benefit of Minnesota State University, Mankato. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

(1) The duration and preservation of the fund
(2) The purposes of the organization and the donor-restricted endowment fund
(3) General economic conditions
(4) The possible effect of inflation and deflation
(5) The expected total return from income and the appreciation of investments
(6) Other resources of the Foundation and the University
(7) The investment policies of the Foundation

The composition of Endowment Net Assets by fund type as of June 30, 2012 is as follows:

	Unrestricted	Permanently Restricted	Total
Donor-restricted endowment funds	$ -	$ 32,372,423	$ 32,372,423
Board-designated endowment funds	396,351	-	396,351
	$ 396,351	$ 32,372,423	$ 32,768,774

The composition of Endowment Net Assets by fund type as of June 30, 2011 is as follows:

	Unrestricted	Permanently Restricted	Total
Donor-restricted endowment funds	$ -	$ 31,846,237	$ 31,846,237
Board-designated endowment funds	408,366	-	408,366
	$ 408,366	$ 31,846,237	$ 32,254,603

Changes in Endowment Net Assets for the year ending June 30, 2012, are as follows:

	Unrestricted	Permanently Restricted	Total
Endowment net assets, beginning of year	$ 408,366	$ 31,846,237	$ 32,254,603
Change in value of trusts	-	(59,784)	(59,784)
Contributions	7,690	612,694	620,384
Appropriation of endowment assets for expenditure	(19,705)	(26,724)	(46,429)
Endowment net assets, end of year	$ 396,351	$ 32,372,423	$ 32,768,774

Funds with Deficiencies (Disclosure required by paragraph 15(d) of Statement 124)

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. There were no such deficiencies as of June 30, 2012.

Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds used for a particular purpose as well as Board designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a blend of equity and fixed assets in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index while assuming a moderate level of investment risk. The Foundation expects its endowment funds to have a long term expected return of 7.9%; with a ten year time horizon, to return 9.2%. Actual returns in any given year will vary from this amount.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments, blended with fixed assets, to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Foundation's spending policy states that, in part, the distribution of income will be used to support the donor's stated objectives for the endowment. A percentage of the overall endowment balance, which will be determined by the Board annually, shall be distributed to accounts in the following manner: A trailing 12 quarter average of all endowments will be determined as of December 31 of each year. The percentage determined by the Board will be applied to the 12 quarter average to determine the total amount to be distributed to the donor's objective for all endowments. That total amount will then be distributed to the individual endowment purposes proportionately, based on the average balance in each endowment for the last four quarters. Each year the Foundation Investment Committee shall present the recommended percentage of distribution to the Foundation Board for approval no later than February of each year. The Foundation expects the current spending policy to allow its endowment to grow annually. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets while providing support for the programs, along with additional real growth through new gifts and investment return.