



Financial Statements
June 30, 2013 and 2012

**Minnesota State University, Mankato
Foundation, Inc.**

Minnesota State University, Mankato Foundation, Inc.

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Independent Auditor's Report

The Board of Directors
Minnesota State University, Mankato Foundation, Inc.
Mankato, Minnesota

Report on the Financial Statements

We have audited the accompanying financial statements of Minnesota State University, Mankato Foundation, Inc., which comprise the statements of financial position as of June 30, 2013 and 2012, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Minnesota State University, Mankato Foundation, Inc. as of June 30, 2013 and 2012, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

A handwritten signature in cursive script that reads "Erik Sully LLP".

Minneapolis, Minnesota
September 13, 2013

Minnesota State University, Mankato Foundation, Inc.
 Statements of Financial Position
 June 30, 2013 and 2012

	2013	2012
Assets		
Current Assets		
Cash and cash equivalents	\$ 2,255,823	\$ 2,330,431
Promises to give, net	1,118,698	965,140
Other assets	58,632	71,923
Total current assets	3,433,153	3,367,494
Noncurrent Assets		
Promises to give, net	803,897	1,040,603
Investments, at fair value	42,944,433	39,321,849
Property and equipment, net	1,003,934	1,003,934
Total noncurrent assets	44,752,264	41,366,386
Total assets	\$ 48,185,417	\$ 44,733,880
Liabilities and Net Assets		
Current Liabilities		
Accounts payable	\$ 158,352	\$ 277,533
Annuities payable, current portion	110,000	112,000
Bonds payable	-	226,666
Total current liabilities	268,352	616,199
Long-term Liabilities		
Annuities payable	871,489	819,684
Total liabilities	1,139,841	1,435,883
Net Assets		
Unrestricted	11,520,290	8,833,026
Temporarily restricted	2,287,606	2,092,548
Permanently restricted	33,237,680	32,372,423
Total net assets	47,045,576	43,297,997
Total liabilities and net assets	\$ 48,185,417	\$ 44,733,880

Minnesota State University, Mankato Foundation, Inc.
 Statements of Activities
 Year Ended June 30, 2013

	2013			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Revenue, Support, and Gains				
Contributions	\$ 2,432,419	\$ 266,817	\$ 1,053,624	\$ 3,752,860
Gifts in-kind	864,941	-	-	864,941
Noncash support from the University	1,575,955	-	-	1,575,955
Investment income	1,112,648	100,782	-	1,213,430
Net realized and unrealized gains (losses) on investments	2,698,299	-	-	2,698,299
Change in carrying value of trusts and gift annuities	34,770	(3,816)	(84,965)	(54,011)
Support services revenue	11,204	-	-	11,204
Miscellaneous revenues	28,932	(2,726)	-	26,206
Total revenue, support, and gains	8,759,168	361,057	968,659	10,088,884
Net Assets Released from Restriction and Reclassification	269,401	(165,999)	(103,402)	-
Total revenue, support, and gains	9,028,569	195,058	865,257	10,088,884
Expenses				
Program services expense				
Distribution for educational services	4,003,453	-	-	4,003,453
Supporting services expense				
Fundraising - promotion and development	1,780,294	-	-	1,780,294
General and administrative expenses	425,528	-	-	425,528
Legal, audit and accounting fees	24,367	-	-	24,367
Investment, trust and management fees	96,003	-	-	96,003
Property and equipment expenses	6,776	-	-	6,776
Interest expense	4,884	-	-	4,884
Total supporting services expense	2,337,852	-	-	2,337,852
Total expenses	6,341,305	-	-	6,341,305
Change in Net Assets	2,687,264	195,058	865,257	3,747,579
Net Assets, Beginning of Year	8,833,026	2,092,548	32,372,423	43,297,997
Net Assets, End of Year	\$ 11,520,290	\$ 2,287,606	\$ 33,237,680	\$47,045,576

Minnesota State University, Mankato Foundation, Inc.
Statements of Activities and Changes in Net Assets - Continued
Year Ended June 30, 2012

	2012			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Revenue, Support, and Gains				
Contributions	\$ 1,737,961	\$ 213,210	\$ 612,694	\$ 2,563,865
Gifts in-kind	474,275	-	-	474,275
Noncash support from the University	1,397,595	-	-	1,397,595
Investment income	1,072,907	96,535	-	1,169,442
Net realized and unrealized gains (losses) on investments	(1,430,923)	-	-	(1,430,923)
Change in carrying value of trusts and gift annuities	2,786	(20,997)	(59,784)	(77,995)
Support services revenue	6,567	-	-	6,567
Miscellaneous revenues	57,314	10,586	-	67,900
Total revenue, support, and gains	3,318,482	299,334	552,910	4,170,726
Net Assets Released from Restriction and Reclassification				
	371,830	(345,106)	(26,724)	-
Total revenue, support, and gains	3,690,312	(45,772)	526,186	4,170,726
Expenses				
Program services expense				
Distribution for educational services	3,306,565	-	-	3,306,565
Supporting services expense				
Fundraising - promotion and development	1,779,379	-	-	1,779,379
General and administrative expenses	425,255	-	-	425,255
Legal, audit and accounting fees	26,538	-	-	26,538
Investment, trust and management fees	101,431	-	-	101,431
Property and equipment expenses	7,527	-	-	7,527
Interest expense	16,922	-	-	16,922
Total supporting services expenses	2,357,052	-	-	2,357,052
Total expenses	5,663,617	-	-	5,663,617
Change in Net Assets	(1,973,305)	(45,772)	526,186	(1,492,891)
Net Assets, Beginning of Year	10,806,331	2,138,320	31,846,237	44,790,888
Net Assets, End of Year	\$ 8,833,026	\$ 2,092,548	\$ 32,372,423	\$43,297,997

Minnesota State University, Mankato Foundation, Inc.
Statements of Cash Flows
Years Ended June 30, 2013 and 2012

	2013	2012
Cash Flows from Operating Activities		
Change in net assets	\$ 3,747,579	\$ (1,492,891)
Adjustments to reconcile change in net assets to net cash from (used for) operating activities		
Net realized and unrealized losses (gains) on investments	(2,667,041)	1,430,923
Changes in discounts to net present value and allowances for uncollectible accounts	(34,318)	(260,111)
Changes in carrying value of trusts and gift annuities	(35,696)	(102,710)
Contributions restricted to endowment	-	(612,694)
Changes in operating assets and liabilities		
Promises to give	119,621	964,705
Other assets	13,291	(33,741)
Accounts payable	(119,181)	135,023
Annuities payable	49,805	(16,989)
Net Cash (used for) from Operating Activities	1,074,060	11,515
Cash Flows from Investing Activities		
Purchases of investments	(46,391,231)	(8,920,126)
Proceeds from sale and maturity of investments	45,469,229	8,455,879
Net Cash used for Investing Activities	(922,002)	(464,247)
Cash Flows from Financing Activities		
Principal payments on bonds payable	(226,666)	(244,667)
Collections of contributions restricted to endowment	-	549,698
Net Cash from Financing Activities	(226,666)	305,031
Net Change in Cash and Cash Equivalents	(74,608)	(147,701)
Cash and Cash Equivalents, Beginning of Year	2,330,431	2,478,132
Cash and Cash Equivalents, End of Year	\$ 2,255,823	\$ 2,330,431
Supplemental Disclosures of Cash Flow Information		
Cash payments for interest	\$ 11,651	\$ 24,226
Noncash contributions	\$ 2,440,896	\$ 1,871,870

Note 1 - Principal Activity and Significant Accounting Policies

Organization and Nature of Activities

The purpose of Minnesota State University, Mankato Foundation, Inc. (the Foundation), a nonprofit organization, is to receive contributions and other property through fund raising and gift acceptance and to hold, invest and expend these amounts exclusively for the benefit of Minnesota State University, Mankato (the University).

Cash and Cash Equivalents

The Foundation considers all cash and highly liquid financial instruments with original maturities of three months or less, and which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents. Cash and highly liquid financial instruments restricted to capital expenditures, permanent endowment, or other long-term purposes of the Foundation are excluded from this definition.

Promises to Give

Unconditional promises to give expected to be collected within one year are recorded at net realizable value. Unconditional promises to give expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in contribution revenue in the statement of activities. Management determines the allowance for uncollectible promises to give based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Promises to give are written off when deemed uncollectable. At June 30, 2013 and 2012, the allowance for uncollectible promises to give was \$122,580 and \$122,392, respectively.

Beneficial Interest in Trust Agreements

The Foundation has entered into various trust agreements that provide, among other matters, that the Foundation as trustee shall pay to the beneficiaries an annual income payment until the income obligation is completed in accordance with the donor's trust agreement. Upon termination of the trust, the Foundation is to receive the remaining amounts held by the trust. Where the Foundation is the trustee, the assets of the trust are included within investments at fair value and the present value of estimated future payments to beneficiaries are recorded as annuities payable in the statement of financial position. A contribution is recorded when the trust is established as either temporarily restricted or permanently restricted based on the intention of the donor.

The Foundation may also be a named beneficiary of a trust where the Foundation is not the trustee. The Foundation has recorded the net present value of the future cash flows from these trusts within the other assets. A contribution is recorded when the trust is established as either temporarily restricted or permanently restricted based on the intention of the donor.

Investments

Investment purchases are recorded at cost, or if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the statement of financial position. Net investment gain/(loss) is reported in the statement of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less investment management and custodial fees.

Property and Equipment

Property and equipment additions are recorded at cost, or if donated, at fair value on the date of donation. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of 10 years. When assets are sold or otherwise disposed of, the cost and related depreciation or amortization are removed from the accounts, and any remaining gain or loss is included in the statement of activities. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently.

Gift Annuity Agreements

The Foundation has entered into gift annuity agreements that provide the Foundation shall pay to the designated beneficiaries a specified annual amount until the death of the designated beneficiaries. The Foundation records the assets received for gift annuities at fair value with a corresponding liability recorded for the present value of payments to be made to the designated beneficiaries with the residual amount recorded for the purposes designated when the gift is received. The Foundation records the present value of estimated future payments to annuitants in annuities payable in the statement of financial position. A contribution is recorded when the annuity agreement is established as unrestricted, temporarily restricted or permanently restricted based on the intention of the donor.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Unrestricted Net Assets – Net assets available for use in general operations. Unrestricted board-designated net assets consist of net assets designated by the Board of Directors for operating reserve and quasi-endowment.

Temporarily Restricted Net Assets – Net assets subject to donor restrictions that may or will be met by expenditures or actions of the Foundation and/or the passage of time, and certain income earned on permanently restricted net assets that has not yet been appropriated for expenditure by the Foundation's Board of Directors.

The Foundation reports contributions restricted by donors as increases in unrestricted net assets if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Permanently Restricted Net Assets – Net assets whose use is limited by donor-imposed restrictions that neither expire by the passage of time nor can be fulfilled or otherwise removed by action of the Foundation. The restrictions stipulate that resources be maintained permanently but permit the Foundation to expend the income generated in accordance with the provisions of the agreements.

Revenue and Revenue Recognition Contributions

Revenue is recognized when earned. Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met.

Donated Services and In-Kind Contributions

Volunteers contribute significant amounts of time to the Foundation's program services, administration, and fundraising and development activities; however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Contributed goods are recorded at fair value at the date of donation. The Foundation records donated professional services at the respective fair values of the services received.

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Income Taxes

MSU Foundation is organized as a Minnesota nonprofit corporation and has been recognized by the Internal Revenue Service (IRS) as exempt from federal income taxes under Section 501(a) of the Internal Revenue Code as an organization described in Section 501(c)(3), qualify for the charitable contribution deduction under Section 170(b)(1)(A)(vi), and have been determined not to be a private foundation under Section 509(a)(1). Each entity is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the entities are subject to income tax on net income that is derived from business activities that are unrelated to their exempt purposes. The entity has determined it is not subject to unrelated business income tax and has not filed an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS.

The entity believes that it has appropriate support for any tax positions taken affecting its annual filing requirements, and as such, does not have any uncertain tax positions that are material to the financial statements. The entities would recognize future accrued interest and penalties related to unrecognized tax benefits and liabilities in income tax expense if such interest and penalties are incurred.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and those differences could be material.

Financial Instruments and Credit Risk

The Foundation manages deposit concentration risk by placing cash, money market accounts, and certificates of deposit with financial institutions believed by management to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds. To date, the Foundation has not experienced losses in any of these accounts. Credit risk associated with accounts receivable and promises to give is considered to be limited due to high historical collection rates. Investments are made by diversified investment managers whose performance is monitored by management and the Investment Committee of the Board of Directors. Although the fair values of investments are subject to fluctuation on a year-to-year basis, management and the Investment Committee believe that the investment policies and guidelines are prudent for the long-term welfare of the Foundation.

Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

Subsequent Events

The Foundation has evaluated subsequent events through September 13, 2013, the date which the financial statements were available to be issued.

Note 2 - Fair Value Measurements and Disclosures

Certain assets and liabilities are reported at fair value in the consolidated financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available. A three-tier hierarchy categorizes the inputs as follows:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Foundation can access at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

Level 3 – Unobservable inputs for the asset or liability. In these situations, the Foundation develops inputs using the best information available in the circumstances.

In some cases, the inputs used to measure the fair value of an asset or a liability might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to entire measurement requires judgment, taking into account factors specific to the asset or liability. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to the Foundations' assessment of the quality, risk or liquidity profile of the asset or liability.

A significant portion of the Foundation's investment assets are classified within Level 1 because they are comprised of money market mutual funds, open-end mutual funds, and common stock with readily determinable fair values based on daily redemption values. The Foundation invests in U.S. Government obligations that are valued by the custodians of the securities using pricing models based on credit quality, time to maturity, stated interest rates and market-rate assumptions, and are classified within Level 2. Investments in life insurance contracts are valued at cash surrender value which is determined by the contract items which provide for a guaranteed return on a portion of premiums paid, less any surrender charges, as determined by the insurance companies for the respective policies, and are classified within Level 2.

Minnesota State University, Mankato Foundation, Inc.

Notes to Financial Statements

June 30, 2013 and 2012

The following table presents assets and liabilities measured at fair value on a recurring basis, except those measured at cost as identified below, at June 30, 2013:

	2013			Total
	Quoted Prices in Active Markets (Level 1)	Other Observable (Level 2)	Unobservable Inputs (Level 3)	
Money market mutual funds	\$ 54,245	\$ -	\$ -	\$ 54,245
Common stock				
International	47,310	-	-	47,310
Domestic	243,793	-	-	243,793
Total common stock	<u>291,103</u>	<u>-</u>	<u>-</u>	<u>291,103</u>
Mutual funds				
Emerging market	3,395,655	-	-	3,395,655
International	5,832,990	-	-	5,832,990
Domestic	14,791,557	-	-	14,791,557
Equity	2,181,706	-	-	2,181,706
Government agencies	7,880,269	-	-	7,880,269
Fixed income	2,520,764	-	-	2,520,764
Real estate	1,388,936	-	-	1,388,936
Hedge fund replication	4,309,428	-	-	4,309,428
Other	117,835	-	-	117,835
Total mutual funds	<u>42,419,140</u>	<u>-</u>	<u>-</u>	<u>42,419,140</u>
U.S. Government securities	-	41,595	-	41,595
Life insurance contracts and other	-	138,350	-	138,350
Total assets	<u>\$ 42,764,488</u>	<u>\$ 179,945</u>	<u>\$ -</u>	<u>\$ 42,944,433</u>

Minnesota State University, Mankato Foundation, Inc.

Notes to Financial Statements

June 30, 2013 and 2012

The following table presents assets and liabilities measured at fair value on a recurring basis, except those measured at cost as identified below, at June 30, 2012:

	2012			Total
	Quoted Prices in Active Markets (Level 1)	Other Observable (Level 2)	Unobservable Inputs (Level 3)	
Money market mutual funds	\$ 26,277	\$ -	\$ -	\$ 26,277
Common stock	3,582,723	-	-	3,582,723
Mutual funds				
Equity	24,519,402	-	-	24,519,402
Fixed income	10,751,670	-	-	10,751,670
Real estate	143,144	-	-	143,144
Other	76,261	-	-	76,261
Total mutual funds	35,490,477	-	-	35,490,477
U.S. Government securities	-	84,022	-	84,022
Life insurance contracts and other	-	138,350	-	138,350
Total assets	\$ 39,099,477	\$ 222,372	\$ -	\$ 39,321,849

Fair Value of Financial Instruments Not Required To Be Reported at Fair Value

The carrying amounts of cash and cash equivalents, accounts payable, accrued expenses, and other liabilities, approximate fair value due to the short-term nature of the items. The carrying amount of promises to give due in more than one year is based on the discounted net present value of the expected future cash receipts, and approximates fair value. The carrying amount of liabilities under split-interest included within annuities payable is based on the discounted net present value of the expected future cash payments, and approximates fair value.

Note 3 - Promises to Give

Unconditional promises to give are estimated to be collected as follows at June 30, 2013 and 2012:

	2013	2012
Receivable in less than one year	\$ 1,241,279	\$ 1,087,531
Receivable in one to five years	728,594	939,308
Receivable in more than five years	240,450	300,950
	2,210,323	2,327,789
Less discounts to net present value at 5.5%	(165,148)	(199,654)
Less allowance for uncollectible pledges	(122,580)	(122,392)
Net promises to give	\$ 1,922,595	\$ 2,005,743

At June 30, 2013 and 2012, unconditional promises to give include three donors' balances which approximated 43%, and two donors' balances which approximated 32% of the total pledges receivable for each of the respective years.

Note 4 - Property and Equipment

Property and equipment consists of the following at June 30, 2013 and 2012:

	2013	2012
Land	\$ 1,003,934	\$ 1,003,934
Equipment - signage and outdoor marquee	246,365	246,365
Less accumulated depreciation	(246,365)	(246,365)
Total	\$ 1,003,934	\$ 1,003,934

Note 5 - Bonds Payable

Bond payable consists of the following at June 30, 2013 and 2012:

	2013	2012
Bonds payable, collateralized by a security interest in the right to payment consisting of unconditional promises to give to the Foundation for the Taylor Center Campaign; payable annually in varying amounts through December 1, 2012, with interest at 5.14% per annum.	\$ -	\$ 226,666

The remaining balance of the above debt was paid in full during the year ended June 30, 2013.

Note 6 - Endowments

The Foundation's endowment consists of approximately 300 individual funds established for a variety of purposes. Those funds are organized in five separate funds, accumulated under the Minnesota State University Mankato Composite for management and record-keeping purposes, making up the endowment assets of the Foundation. The endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Foundation's Board of Directors has interpreted the Minnesota Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. At June 30, 2013 and 2012, there were no such donor stipulations. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the Endowment, (b) the original value of subsequent gifts donated to the Endowment (including promises to give net of discount and allowance for doubtful accounts, and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. The remaining portion of the donor-restricted endowment is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. The Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Foundation and the University
- The investment policies of the Foundation

As of June 30, 2013 and 2012, the Foundation had the following endowment net asset composition by type of fund:

June 30, 2013	Unrestricted	Permanently Restricted	Total
Donor-restricted endowment funds	\$ -	\$ 33,237,680	\$ 33,237,680
Board-designated endowment funds	904,314	-	904,314
	\$ 904,314	\$ 33,237,680	\$ 34,141,994

Minnesota State University, Mankato Foundation, Inc.

Notes to Financial Statements

June 30, 2013 and 2012

June 30, 2012	Unrestricted	Permanently Restricted	Total
Donor-restricted endowment funds	\$ -	\$ 32,372,423	\$ 32,372,423
Board-designated endowment funds	396,351	-	396,351
	\$ 396,351	\$ 32,372,423	\$ 32,768,774

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. There were no such deficiencies as of June 30, 2013.

Investment and Spending Policies

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds used for a particular purpose as well as Board designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a blend of equity and fixed assets in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index while assuming a moderate level of investment risk. The Foundation expects its endowment funds to have a long term expected return of 7.9%; with a ten year time horizon, to return 9.2%. Actual returns in any given year will vary from this amount.

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments, blended with fixed assets, to achieve its long-term return objectives within prudent risk constraints.

The Foundation's spending policy states that, in part, the distribution of income will be used to support the donor's stated objectives for the endowment. A percentage of the overall endowment balance, which will be determined by the Board annually, shall be distributed to accounts in the following manner: A trailing 12 quarter average of all endowments will be determined as of December 31 of each year. The percentage determined by the Board will be applied to the 12 quarter average to determine the total amount to be distributed to the donor's objective for all endowments. That total amount will then be distributed to the individual endowment purposes proportionately, based on the average balance in each endowment for the last four quarters. Each year the Foundation Investment Committee shall present the recommended percentage of distribution to the Foundation Board for approval no later than February of each year. The Foundation expects the current spending policy to allow its endowment to grow annually. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets while providing support for the programs, along with additional real growth through new gifts and investment return.

Minnesota State University, Mankato Foundation, Inc.
Notes to Financial Statements
June 30, 2013 and 2012

Changes in Endowment net assets for the year ending June 30, 2013 are as follows:

	<u>Unrestricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ 396,351	\$ 32,372,423	\$ 32,768,774
Change in value of trusts	-	(84,965)	(84,965)
Contributions	7,093	1,053,624	1,060,717
Transfers and other	500,870	(103,402)	397,468
Endowment net assets, end of year	<u>\$ 904,314</u>	<u>\$ 33,237,680</u>	<u>\$ 34,141,994</u>

Changes in Endowment net assets for the year ending June 30, 2012 are as follows:

	<u>Unrestricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ 408,366	\$ 31,846,237	\$ 32,254,603
Change in value of trusts	-	(59,784)	(59,784)
Contributions	7,690	612,694	620,384
Appropriation of endowment assets for expenditure	(19,705)	(26,724)	(46,429)
Endowment net assets, end of year	<u>\$ 396,351</u>	<u>\$ 32,372,423</u>	<u>\$ 32,768,774</u>

Note 7 - Restricted Net Assets

Temporarily restricted net assets are available for the following purposes at June 30, 2013 and 2012:

	<u>2013</u>	<u>2012</u>
Educational	\$ 376,471	\$ 361,481
Buildings and improvements - College of Business	1,714,095	1,519,152
Buildings and improvements - Taylor Center	-	211,915
Donor-restricted endowment < \$50,000 requirement for endowment	197,040	-
Total	<u>\$ 2,287,606</u>	<u>\$ 2,092,548</u>

Minnesota State University, Mankato Foundation, Inc.
Notes to Financial Statements
June 30, 2013 and 2012

Net assets were released from restrictions as follows during the years ended June 30, 2013 and 2012:

	2013	2012
Educational	\$ 100,123	\$ -
Buildings and improvements - College of Business	12,061	-
Buildings and improvements - Taylor Center	211,915	268,894
Other miscellaneous transfers	(158,100)	76,212
	\$ 165,999	\$ 345,106

Permanently restricted net assets are available for the following purposes at June 30, 2013 and 2012:

	2013	2012
Endowment funds	\$ 33,222,734	\$ 32,272,512
Gift annuity and trust funds	14,946	99,911
Total	\$ 33,237,680	\$ 32,372,423

Note 8 - Related Party Transactions

The Foundation has an agreement with the University whereby the University has agreed to furnish space and provide services for the operations of the Foundation. In return, the Foundation has agreed to expend its revenues exclusively for the benefit of the University.

For the years ended June 30, 2013 and 2012, the following University expenditures on behalf of the Foundation were identified:

	2013	2012
Salaries, wages and fringe benefits	\$ 978,943	\$ 824,412
Space	64,189	61,743
Student worker and other non-salary costs	532,823	511,440
Total	\$ 1,575,955	\$ 1,397,595