

**MINNESOTA STATE UNIVERSITY, MANKATO  
FOUNDATION, INC. AND SUBSIDIARIES**

**CONSOLIDATED FINANCIAL STATEMENTS**

**YEARS ENDED JUNE 30, 2022 AND 2021**



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**MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES**  
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## INDEPENDENT AUDITORS' REPORT

Board of Directors  
Minnesota State University, Mankato Foundation, Inc.  
and Subsidiaries  
Mankato, Minnesota

We have audited the accompanying consolidated financial statements of Minnesota State University, Mankato Foundation, Inc. and Subsidiaries, which comprise the consolidated statements of financial position as of June 30, 2022 and 2021, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Minnesota State University, Mankato Foundation, Inc. and Subsidiaries as of June 30, 2022 and 2021, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Basis for Opinion***

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are required to be independent of Minnesota State University Mankato Foundation, Inc. and Subsidiaries and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Minnesota State University Mankato Foundation, Inc. and Subsidiaries' ability to continue as a going concern for one year after the date the consolidated financial statements are available to be issued .

***Auditors' Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore, is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually consolidated dually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Minnesota State University Mankato Foundation, Inc. and Subsidiaries' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Minnesota State University Mankato Foundation, Inc. and Subsidiaries' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.



**CliftonLarsonAllen LLP**

Minneapolis, Minnesota  
September 30, 2022

**MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
**JUNE 30, 2022 AND 2021**

	2022	2021
<b>ASSETS</b>		
Cash and Cash Equivalents	\$ 204,719	\$ 279,747
Promises to Give, Net (Note 5)	3,120,384	3,079,072
Other Assets	29,750	25,787
Investments (Notes 3 and 4)	71,112,135	80,058,655
Split-Interest Agreements:		
Assets Held in Charitable Trusts	550,132	695,302
Beneficial Interest in Trusts	494,538	591,465
Property Held for Investment	1,503,547	945,134
	\$ 77,015,205	\$ 85,675,162
<b>LIABILITIES AND NET ASSETS</b>		
<b>LIABILITIES</b>		
Accounts Payable	\$ 139,757	\$ 169,878
Liabilities under Split-Interest Agreements	333,929	358,476
Line of Credit	558,413	-
	1,032,099	528,354
<b>NET ASSETS</b>		
Without Donor Restrictions	3,250,786	3,196,251
With Donor Restrictions (Note 6 and 7)	72,732,320	81,950,557
Total Net Assets	75,983,106	85,146,808
Total Liabilities and Net Assets	\$ 77,015,205	\$ 85,675,162

See accompanying Notes to Consolidated Financial Statements.

**MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF ACTIVITIES**  
**YEAR ENDED JUNE 30, 2022**

	Without Donor Restrictions	With Donor Restrictions	Total
<b>REVENUE, SUPPORT, AND GAINS</b>			
Contributions	\$ 411,802	\$ 5,422,216	\$ 5,834,018
Gifts In-Kind	-	2,224,401	2,224,401
Noncash Support from the University	1,742,289	-	1,742,289
Investment Income (Loss), Net	(69,361)	(9,444,599)	(9,513,960)
Change in Carrying Value of Split-Interest Agreements	-	(250,902)	(250,902)
Support Services Income	6,882	-	6,882
Miscellaneous Revenue	87,122	-	87,122
Subtotal	2,178,734	(2,048,884)	129,850
Net Assets Released from Restrictions	7,169,353	(7,169,353)	-
Total Revenue, Support, and Gains	9,348,087	(9,218,237)	129,850
<b>EXPENSES</b>			
Program Services Expense:			
Distribution for Educational Services	6,384,668	-	6,384,668
Supporting Services Expense:			
Fundraising - Promotion and Development	2,116,627	-	2,116,627
General and Administrative	792,257	-	792,257
Total Supporting Services Expenses	2,908,884	-	2,908,884
Total Expenses	9,293,552	-	9,293,552
<b>CHANGE IN NET ASSETS</b>	54,535	(9,218,237)	(9,163,702)
Net Assets - Beginning of Year	3,196,251	81,950,557	85,146,808
<b>NET ASSETS - END OF YEAR</b>	\$ 3,250,786	\$ 72,732,320	\$ 75,983,106

See accompanying Notes to Consolidated Financial Statements.

**MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF ACTIVITIES**  
**YEAR ENDED JUNE 30, 2021**

	Without Donor Restrictions	With Donor Restrictions	Total
<b>REVENUE, SUPPORT, AND GAINS</b>			
Contributions	\$ 3,299,177	\$ 5,923,864	\$ 9,223,041
Gifts In-Kind	-	334,899	334,899
Noncash Support from the University	1,665,374	-	1,665,374
Investment Income (Loss), Net	238,592	16,742,260	16,980,852
Change in Carrying Value of Split-Interest Agreements	-	65,058	65,058
Support Services Income	8,344	-	8,344
Miscellaneous Revenue	74,449	-	74,449
Subtotal	5,285,936	23,066,081	28,352,017
Net Assets Released from Restrictions	4,814,323	(4,814,323)	-
Total Revenue, Support, and Gains	10,100,259	18,251,758	28,352,017
<b>EXPENSES</b>			
Program Services Expense:			
Distribution for Educational Services	4,242,668	-	4,242,668
Supporting Services Expense:			
Fundraising - Promotion and Development	4,999,643	-	4,999,643
General and Administrative	654,788	-	654,788
Total Supporting Services Expenses	5,654,431	-	5,654,431
Total Expenses	9,897,099	-	9,897,099
<b>CHANGE IN NET ASSETS</b>	203,160	18,251,758	18,454,918
Net Assets - Beginning of Year	2,993,091	63,698,799	66,691,890
<b>NET ASSETS - END OF YEAR</b>	\$ 3,196,251	\$ 81,950,557	\$ 85,146,808

See accompanying Notes to Consolidated Financial Statements.

**MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES**  
**YEARS ENDED JUNE 30, 2022 AND 2021**

	2022			
	Program Services	Management and General	Fundraising	Total
Grants - Distributions for Educational Services	\$ 2,935,059	\$ -	\$ -	\$ 2,935,059
Donated Goods and Services for University Use	2,224,401	-	-	2,224,401
Salaries and Benefits	662,013	142,872	1,291,670	2,096,555
Professional Fees and Contract Services	-	35,288	-	35,288
Supplies and Office Expenses	143,343	267,768	-	411,111
Travel, Conferences, and Meetings	162,634	83,638	221,183	467,455
Occupancy	1,590	9,070	70,911	81,571
Information Technology	6,141	134,428	122,685	263,254
Insurance	-	15,948	-	15,948
Marketing and Promotion	3,392	-	810	4,202
Bad Debt Expense	-	-	210,073	210,073
Memberships	13,462	7,569	-	21,031
Other	232,633	95,676	199,295	527,604
	<u>\$ 6,384,668</u>	<u>\$ 792,257</u>	<u>\$ 2,116,627</u>	<u>\$ 9,293,552</u>
Total Functional Expenses				
	2021			
	Program Services	Management and General	Fundraising	Total
Grants - Distributions for Educational Services	\$ 2,778,514	\$ -	\$ -	\$ 2,778,514
Donated Goods and Services for University Use	334,899	-	-	334,899
Salaries and Benefits	782,650	126,408	1,266,064	2,175,122
Professional Fees and Contract Services	-	35,550	-	35,550
Supplies and Office Expenses	130,092	270,468	-	400,560
Travel, Conferences, and Meetings	63,524	48,345	144,920	256,789
Occupancy	-	7,688	70,511	78,199
Information Technology	11,832	55,800	136,535	204,167
Insurance	-	16,410	-	16,410
Marketing and Promotion	7,759	-	1,440	9,199
Bad Debt Expense	-	-	3,127,058	3,127,058
Memberships	15,374	6,245	-	21,619
Other	118,024	87,874	253,115	459,013
	<u>\$ 4,242,668</u>	<u>\$ 654,788</u>	<u>\$ 4,999,643</u>	<u>\$ 9,897,099</u>
Total Functional Expenses				

See accompanying Notes to Consolidated Financial Statements.



**MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**YEARS ENDED JUNE 30, 2022 AND 2021**

	2022	2021
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in Net Assets	\$ (9,163,702)	\$ 18,454,918
Adjustments to Reconcile Change in Net Assets to Net Cash Used by Operating Activities:		
Net Realized and Unrealized (Gains) Losses on Investments	10,082,717	(16,910,093)
Changes in Carrying Value of Split-Interest Agreements	256,587	23,598
Impairment of Property Held for Investment	-	58,800
Contributions Restricted for Long-Term Investment	(2,026,850)	(6,312,625)
Changes in Operating Assets and Liabilities:		
Promises to Give	(471,205)	2,494,841
Other Assets	(3,963)	(1,403)
Accounts Payable	(30,121)	(53,374)
Net Cash Used by Operating Activities	(1,356,537)	(2,245,338)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchases of Investments	(12,536,947)	(91,348,243)
Proceeds from Sale of Investments	10,842,337	88,606,588
Net Cash Used by Investing Activities	(1,694,610)	(2,741,655)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from Line of Credit	558,413	-
Proceeds from Contributions Restricted for Long-Term Investment	2,456,743	4,730,716
Payments to Beneficiaries of Split-Interest Agreements	(39,037)	(42,560)
Net Cash Provided by Financing Activities	2,976,119	4,688,156
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	(75,028)	(298,837)
Cash and Cash Equivalents - Beginning of Year	279,747	578,584
<b>CASH AND CASH EQUIVALENTS - END OF YEAR</b>	\$ 204,719	\$ 279,747

See accompanying Notes to Consolidated Financial Statements.

**MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JUNE 30, 2022 AND 2021**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Organization and Nature of Activities**

The purpose of Minnesota State University, Mankato Foundation, Inc. and Subsidiaries (the Foundation), a nonprofit organization, is to receive contributions and other property through fundraising and gift acceptance and to hold, invest, and expend these amounts exclusively for the benefit of Minnesota State University, Mankato (the University).

**Principles of Consolidation**

The consolidated financial statements include the accounts of the Minnesota State University, Mankato Foundation, Inc. and its 100% owned subsidiaries, Maverick Philanthropic Properties, LLC and Lime Valley Wetlands, LLC. All significant intercompany accounts and transactions would be eliminated in consolidation. There was a \$50,000 and \$25,000 loan between the Minnesota State University, Mankato Foundation, Inc. and Maverick Philanthropic Properties, LLC as of June 30, 2022 and 2021, respectively. The loan has 0% interest and matures on April 30, 2026. There is no collateral on the loan. This loan is eliminated in consolidation. Unless otherwise noted, these consolidated entities are hereinafter referred to as "the Foundation."

Maverick Philanthropic Properties, LLC (LLC) was formed during the year ended June 30, 2014. All property held for investment is owned by the LLC.

Lime Valley Wetlands, LLC was formed during the year ended June 30, 2021. The entity holds land which is valued at \$-0- on the consolidated statement of financial position.

**Cash and Cash Equivalents**

The Foundation considers all cash and highly liquid financial instruments with original maturities of three months or less to be cash and cash equivalents. At times, cash and cash equivalents at financial institutions may be in excess of Federal Deposit Insurance Corporation (FDIC) insurance limits.

**Promises to Give**

Contributions, including unconditional promises to give, are recognized as revenues on an accrual basis. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions to be received after one year are discounted at rates of 5.5% based on when the contribution was made. Amortization of discounts is recorded as additional contribution revenue. An allowance for uncollectible contributions receivable is provided based upon management's judgment including such factors as historical experience, an assessment of economic conditions, and a review of subsequent collections. Promises to give are written off when deemed uncollectible. At June 30, 2022 and 2021, the allowance was \$179,438 and \$183,822, respectively.

**MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JUNE 30, 2022 AND 2021**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Property Held for Investment**

Property held for investment by the Foundation has been designated to be held for long-term investment purposes. Property held for investment consisted of land as of June 30, 2022 and 2021.

The Foundation reviews the carrying values of property held for investment for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extent carrying value exceeds the fair value of the asset. An impairment loss of \$-0- and \$58,800 was recognized for the years ended June 30, 2022 and 2021, respectively.

**Split-Interest Agreements**

**Assets Held in Charitable Trusts**

The Foundation has entered into trust agreements as trustee that provide, among other matters, that the trustee shall pay to the beneficiaries an annual income payment until the income obligation is completed in accordance with the donor's trust agreement. The Foundation records the assets held in these trusts at fair value and the corresponding liability at the actuarially determined present value of payments to be made to the designated beneficiaries. The residual amount is recorded as contribution revenue at the time the trust is established. In subsequent periods, the liability under charitable trust agreements is adjusted and changes therein are reported as a component of the Change in Carrying Value of Split-Interest Agreements in the consolidated statements of activities. Upon termination of the income obligation, the assets of the trust are held by the Foundation in accordance with the donor's trust agreement.

**Gift Annuity Agreements**

The Foundation has entered into gift annuity agreements that provide that the Foundation shall pay to the designated beneficiaries an annual amount until the death of the designated beneficiaries. The payments continue even if the assets of the gift annuity fund have been exhausted. The Foundation records the assets received at fair value and a corresponding liability is recorded for the actuarially determined present value of payments to be made to the designated beneficiaries, with the residual amount recorded as contribution revenue. Upon the death of the beneficiaries, the assets of the gift annuity fund are held by the Foundation in accordance with the agreements.

**Beneficial Interest in Trusts**

The Foundation has beneficial interests in charitable remainder trusts that are held by other entities such as banks or charitable organizations. The Foundation records its interest in these trusts, upon discovery of their existence, at fair value as determined using the present value of the estimated future cash receipts to be received from the trust. Because of the complex issues related to collecting the data for these transactions, there can be a time delay in the recording of the asset because of the time needed for discovery, verification of the Foundation's rights and the determination of the valuation of future payments.

**MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JUNE 30, 2022 AND 2021**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Investments**

Investments are carried at fair value. The fair value of publicly traded securities is based upon quoted market prices and net asset values. For other securities, for which no such quotations or valuations are readily available, fair value is estimated using values provided by external investment managers based upon their valuation policies and methodologies. Realized and unrealized gains and losses are recognized in the period in which they occur and are recorded in the consolidated statements of activities. Due to market volatility with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in future consolidated statements of activities.

Professional standards allow entities the irrevocable option to elect to measure certain financial instruments and other items at fair value for the initial and subsequent measurement on an instrument-by-instrument basis. The Foundation has elected to measure all investments at fair value. The Foundation may elect to measure newly acquired financial instruments at fair value in the future.

**Net Asset Classification**

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor- or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

*Net Assets Without Donor Restrictions* – Net assets available for use in general operations and not subject to donor restrictions. The governing board has designated, from net assets without donor restrictions, net assets for a board-designated endowment. Funds paid from the board-designated endowment are subject to approval by the board.

*Net Assets With Donor Restrictions* – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

**Contributions and Revenue Recognition**

Contributions received are recorded as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Contributions are reclassified to net assets without donor restriction upon expiration of the restriction. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. Unconditional promises to give are recorded as received. Conditional promises to give are not included as support until such time as the conditions are substantially met.

**MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JUNE 30, 2022 AND 2021**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Contributions and Revenue Recognition (Continued)**

Donated property is recorded at fair value on the date of the donation.

**Gifts In-Kind and Noncash Support from the University**

Volunteers contribute significant amounts of time to the Foundation's program services, administration, and fundraising and development activities; however, the consolidated financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by accounting principles generally accepted in the United States of America. Contributed goods are recorded at fair value at the date of donation. The Foundation records donated professional services at the respective fair values of the services received. The Foundation had noncash support from the University of \$1,742,289 and \$1,665,374 for the years ended June 30, 2022 and 2021, respectively. See Note 8 for further detail on the noncash support from the University. The Foundation also had other gifts in-kind of \$2,224,401 and \$334,899 for the years ended June 30, 2022 and 2021, respectively. These gifts in-kind were primarily supplies used in program services expense – distribution for educational services.

**Distributions for Educational Services**

Distributions are recognized as expenses in the period that the funds are requested.

**Functional Allocation of Expenses**

The costs of program and supporting services activities have been summarized on a functional basis on the consolidated statements of functional expenses. Grants – distributions for educational services and donated goods and services for university use are considered to be program expense. Salaries and benefits are allocated based on employee job descriptions. All other costs are allocated based on the best estimates of management.

**Income Taxes**

Minnesota State University, Mankato Foundation, Inc. (the Foundation) is organized as a Minnesota nonprofit corporation and has been recognized by the Internal Revenue Service (IRS) as exempt from federal income taxes under Section 501(a) of the Internal Revenue Code as an organization described in Section 501(c)(3), qualifies for the charitable contribution deduction under Section 170(b)(1)(A)(vi), and has been determined not to be a private foundation under Section 509(a)(1). Maverick Philanthropic Properties, LLC and Lime Valley Wetlands, LLC maintain exempt status under the Foundation's exemption since the Foundation is the sole member of both entities. The Foundation is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the Foundation is subject to income tax on net income that is derived from business activities that are unrelated to the exempt purpose.

The Foundation believes that it has appropriate support for any tax positions taken affecting its annual filing requirements, and as such, does not have any uncertain tax positions that are material to the consolidated financial statements. The Foundation would recognize future accrued interest and penalties related to unrecognized tax benefits and liabilities in income tax expense if such interest and penalties are incurred.

**MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JUNE 30, 2022 AND 2021**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Estimates**

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and those differences could be material.

**Adoption of Accounting Principle**

The Foundation adopted Accounting Standards Update (ASU) 2020-07, *Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets* during the year ending June 30, 2022. The accounting change has been retrospectively applied.

**Subsequent Events**

The Foundation has evaluated subsequent events through September 30, 2022, the date the consolidated financial statements were available to be issued.

**NOTE 2 LIQUIDITY AND AVAILABILITY**

The Foundation receives significant contributions with donor restrictions to be used in accordance with the associated purpose restrictions. It also receives gifts to establish endowments that will exist in perpetuity; the income generated from such endowments is used to provide scholarships and fund programs. In addition, the Foundation receives support without donor restrictions, this support has historically represented approximately 60% of annual program funding needs.

The Foundation's Finance Committee meets quarterly to review the Foundation's financial progress throughout the year. The Finance Committee also approves the Foundation's budget on an annual basis. The Foundation strives to maintain financial assets available to meet general expenditures of the organization during the year, as well as the semi-annual payments for scholarships.

The Foundation considers the following to be available to meet cash needs for operation and scholarship expenditures:

- Investment income without donor restrictions
- Appropriated earnings from donor-restricted and board-designated (quasi) endowments
- Contributions without donor restrictions
- Contributions with donor restrictions for use in current programs which are ongoing, major, and central to its annual operations.

**MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JUNE 30, 2022 AND 2021**

**NOTE 2 LIQUIDITY AND AVAILABILITY (CONTINUED)**

The Foundation manages its cash available to meet general expenditures following three guiding principles:

- Operating within a prudent range of financial soundness and stability,
- Maintaining adequate liquid assets, and
- Maintaining sufficient reserves to provide reasonable assurance that mission fulfillment will continue to be met, ensuring the sustainability of the Foundation.

The table below presents liquid financial assets available for operation and scholarship expenditures within one year at June 30:

	2022	2021
Financial Assets at Year-End:		
Cash and Cash Equivalents	\$ 204,719	\$ 279,747
Promises to Give, Net	3,120,384	3,079,072
Investments	71,112,135	80,058,655
Total Financial Assets	74,437,238	83,417,474
Less: Amounts Not Available to be Used Within One Year:		
Promises to Give - for Restricted Gifts Due		
Within One Year	(863,951)	(743,695)
Promises to Give - Due After One Year, Net	(1,942,756)	(2,120,977)
Amounts Held for Donor-Restricted Endowment Funds	(61,277,090)	(71,003,525)
Amounts Held for Scholarships, Departmental and Other Restrictions	(7,751,163)	(6,934,098)
Financial Assets Available to Meet General Expenditures Within One Year	\$ 2,602,278	\$ 2,615,179

**NOTE 3 INVESTMENTS**

Investments consist of the following at June 30:

	2022	2021
U.S. Equities and Equity Funds	\$ 2,473,765	\$ 2,033,173
International Equity Funds	2,194,030	1,950,555
Fixed Income	1,604,638	1,640,474
Equity Exchange Traded Funds	8,085,438	3,571,886
Life Insurance Contracts	186,619	219,971
Investments Measured at NAV or its Equivalent	56,037,242	68,530,334
Cash and Short-Term Investments	530,403	2,112,262
Total	\$ 71,112,135	\$ 80,058,655

**MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JUNE 30, 2022 AND 2021**

**NOTE 4 FAIR VALUE MEASUREMENTS**

The Foundation follows an accounting standard that defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value, and requires expanded disclosures about fair value measurements. In accordance with this standard, the Foundation has categorized its investments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and lowest priority to unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are described below:

*Level 1* – Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Foundation can access at the measurement date.

*Level 2* – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

*Level 3* – Unobservable inputs for the asset or liability. In these situations, the Foundation develops inputs using the best information available in the circumstances.

In instances where the determination of fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety.



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**NOTE 4 FAIR VALUE MEASUREMENTS (CONTINUED)**

The following table summarizes the Foundation's financial assets measured at fair value on a recurring basis at June 30, 2022:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Assets Held in Charitable Trusts:				
Mutual Funds:				
Equity	\$ 287,045	\$ -	\$ -	\$ 287,045
Fixed Income	120,930	-	-	120,930
Money Market	8,082	-	-	8,082
Other	134,075	-	-	134,075
Total Mutual Funds	<u>550,132</u>	<u>-</u>	<u>-</u>	<u>550,132</u>
Total Assets Held in Charitable Trusts	550,132	-	-	550,132
Beneficial Interest in Trusts	-	-	494,538	494,538
Total Split-Interest Agreements	<u>\$ 550,132</u>	<u>\$ -</u>	<u>\$ 494,538</u>	<u>\$ 1,044,670</u>
Investments:				
U.S. Equities and Equity Funds	\$ 2,473,765	\$ -	\$ -	\$ 2,473,765
International Equity Funds	2,194,030	-	-	2,194,030
Fixed Income	1,604,638	-	-	1,604,638
Equity Exchange Traded Funds	8,085,438	-	-	8,085,438
Subtotal	<u>\$ 14,357,871</u>	<u>\$ -</u>	<u>\$ -</u>	14,357,871
Life Insurance Contracts				186,619
Investments Measured at Net Asset Value or its Equivalent				56,037,242
Cash and Short-Term Investments				<u>530,403</u>
Total				<u>\$ 71,112,135</u>

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**NOTE 4 FAIR VALUE MEASUREMENTS (CONTINUED)**

The following table summarizes the Foundation's financial assets measured at fair value on a recurring basis at June 30, 2021:

	Level 1	Level 2	Level 3	Total
Assets Held in Charitable Trusts:				
Common Stock:				
Other	\$ 10,836	\$ -	\$ -	\$ 10,836
Mutual Funds:				
Equity	358,132	-	-	358,132
Real Estate	13,144	-	-	13,144
Fixed Income	248,504	-	-	248,504
Money Market	52,595	-	-	52,595
Other	12,091	-	-	12,091
Total Mutual Funds	<u>684,466</u>	<u>-</u>	<u>-</u>	<u>684,466</u>
Total Assets Held in Charitable Trusts	695,302	-	-	695,302
Beneficial Interest in Trusts	-	-	591,465	591,465
Total Split-Interest Agreements	<u>\$ 695,302</u>	<u>\$ -</u>	<u>\$ 591,465</u>	<u>\$ 1,286,767</u>
Investments:				
U.S. Equities and Equity Funds	\$ 2,033,173	\$ -	\$ -	\$ 2,033,173
International Equity Funds	1,950,555	-	-	1,950,555
Fixed Income	1,640,474	-	-	1,640,474
Equity Exchange Traded Funds	3,571,886	-	-	3,571,886
Subtotal	<u>\$ 9,196,088</u>	<u>\$ -</u>	<u>\$ -</u>	<u>9,196,088</u>
Life Insurance Contracts				219,971
Investments Measured at Net Asset Value or its Equivalent				68,530,334
Cash and Short-Term Investments				<u>2,112,262</u>
Total				<u>\$ 80,058,655</u>

The following is a summarization of the level 3 significant unobservable inputs:

Instrument	Fair Value		Principal Valuation Technique	Unobservable Inputs
	2022	2021		
Beneficial Interest in Trusts	<u>\$ 494,538</u>	<u>\$ 591,465</u>	Discounted Cash Flows	Discount Rates Duration

The changes in investments measured at fair value on a recurring basis included as Level 3 measurements are summarized as follows:

	Beginning Balance at July 1, 2021	Contributions	Change in Value <sup>1</sup>	Ending Balance at June 30, 2022
Beneficial Interest in Trusts	<u>\$ 591,465</u>	<u>\$ -</u>	<u>\$ (96,927)</u>	<u>\$ 494,538</u>
	Beginning Balance at July 1, 2022	Contributions	Change in Value <sup>1</sup>	Ending Balance at June 30, 2021
Beneficial Interest in Trusts	<u>\$ 491,010</u>	<u>\$ -</u>	<u>\$ 100,455</u>	<u>\$ 591,465</u>

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**NOTE 4 FAIR VALUE MEASUREMENTS (CONTINUED)**

The following is a summary of the investments whose net asset value approximates fair value and the related unfunded commitments and redemption restrictions associated with each major category at June 30:

June 30, 2022	Net Asset Value	Unfunded Commitments	Redemption Frequency	Redemptions Notice Period
U.S. Equity	\$ 11,434,177	\$ -	Daily to Quarterly	5-60 Days
Emerging Markets	3,899,940	-	Monthly	30 Days
International Equity	13,945,004	-	Daily to Monthly	5-60 Days
Real Assets	1,344,209	-	Daily to Monthly	5 Days
Fixed Income	9,940,334	-	Daily	5-10 Days
Diversifying Strategies	7,752,994	-	Semi-Annually	95 Days
Private Equity	7,139,721	3,455,236	(1)	(1)
Hedge Fund	580,863	-	Semi-Annually	90 Days
Total	<u>\$ 56,037,242</u>	<u>\$ 3,455,236</u>		
June 30, 2021	Net Asset Value	Unfunded Commitments	Redemption Frequency	Redemptions Notice Period
U.S. Equity	\$ 18,227,761	\$ -	Daily to Quarterly	5-60 Days
Emerging Markets	5,002,019	-	Monthly	30 Days
International Equity	18,522,926	-	Daily to Monthly	5-60 Days
Real Assets	2,301,455	-	Daily to Monthly	5 Days
Fixed Income	11,942,924	-	Daily	5-10 Days
Diversifying Strategies	6,659,698	-	Semi-Annually	95 Days
Private Equity	4,650,117	4,937,934	(1)	(1)
Hedge Fund	1,223,434	-	Semi-Annually	90 Days
Total	<u>\$ 68,530,334</u>	<u>\$ 4,937,934</u>		

(1) Redemptions are not permitted, and liquidity is available to the extent of distributable realized events.

U.S. Equity – Investment strategies in this category include the purchase and sale of ownership shares in companies domiciled within the U.S.

Emerging Markets – This category includes strategies that invest in companies that are located within countries with developing economies.

International Equity – Investment strategies in this category include the purchase and sale of ownership shares in companies domiciled outside the U.S.

Real Assets – Investment strategies include in investment in tangible investments with intrinsic value due to its substance and physical properties.

Fixed Income – Investment strategies that pay investors fixed interest or dividend payments until its maturity date.

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**NOTE 4 FAIR VALUE MEASUREMENTS (CONTINUED)**

Diversifying Strategies – This category includes alternative investments using pooled funds that employ numerous different strategies to earn active return, or alpha, for their investors. Hedge funds may be aggressively managed or make use of derivatives and leverage in both domestic and international markets with the goal of generating high return (either in an absolute sense or over a specified market benchmark).

Private Equity – This category seeks capital appreciation by making equity and equity-related investments in conjunction with privately negotiated transactions.

Hedge Fund – This vehicle indirectly invests in the Master Fund (a fund-of-funds) with the goal of achieving attractive risk-adjusted returns through investments in a diversified portfolio of assets. A fund-of-funds strategy is used to hedge or minimize the single manager risk and single strategy risk. The hedge funds only report the value of the investment monthly.

**NOTE 5 PROMISES TO GIVE**

Unconditional promises to give are estimated to be collected as follows at June 30:

	<u>2022</u>	<u>2021</u>
Receivable in Less than One Year	\$ 1,177,628	\$ 958,095
Receivable in One to Five Years	2,270,843	2,555,304
Receivable in More than Five Years	44,000	86,000
Total	<u>3,492,471</u>	<u>3,599,399</u>
Less: Discount to Net Present Value at a Rate of 5.5%	192,649	336,505
Less: Allowance for Uncollectible Pledges	179,438	183,822
Net Promises to Give	<u>\$ 3,120,384</u>	<u>\$ 3,079,072</u>

Unconditional promises to give include two donor's balance which approximated 55% for the year ended June 30, 2022. Unconditional promises to give include two donor's balance which approximated 55% for the year ended June 30, 2021.

**MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES**  
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**NOTE 6 ENDOWMENTS**

The Foundation's endowment consists of approximately 389 individual funds established for a variety of purposes. Those funds are organized in five separate funds, accumulated under the Minnesota State University Mankato Composite for management and record-keeping purposes, making up the endowment assets of the Foundation. The endowment includes both donor-restricted endowment funds and funds designated by the board of directors to function as endowments. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including funds designated by the board of directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Foundation's board of directors has interpreted the Minnesota Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. At June 30, 2022 and 2021, there were no such donor stipulations. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions that are perpetual in nature as the following: (a) the original value of gifts donated to the Endowment, (b) the original value of subsequent gifts donated to the Endowment, and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. The remaining portion of the donor-restricted endowment that is not perpetual in nature is classified as net assets with donor restrictions that are temporary in nature until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA.

The Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Foundation and the University
- The investment policies of the Foundation

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**NOTE 6 ENDOWMENTS (CONTINUED)**

The Foundation had the following endowment net asset composition by type of fund as of June 30:

	2022		
	Without Donor Restrictions	With Donor Restrictions	Total
Donor-Restricted Endowment Funds	\$ -	\$ 61,277,090	\$ 61,277,090
Board-Designated Endowment Funds	888,595	-	888,595
Total	\$ 888,595	\$ 61,277,090	\$ 62,165,685
	2021		
	Without Donor Restrictions	With Donor Restrictions	Total
Donor Restricted Endowment Funds	\$ -	\$ 71,003,525	\$ 71,003,525
Board-Designated Endowment Funds	960,574	-	960,574
Total	\$ 960,574	\$ 71,003,525	\$ 71,964,099

**Funds with Deficiencies (Underwater Funds)**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. As of June 30, 2022, funds with original gift values of \$12,487,546 and fair values of \$11,720,411, and deficiencies of \$767,135 were reported in net assets with donor restrictions. As of June 30, 2021, there were no funds with deficiencies. These deficiencies, which the Foundation believes are temporary, resulted from unfavorable market fluctuations. The board of directors determined that continued appropriations during years ended June 30, 2022 and 2021 was prudent.

**Investment and Spending Policies**

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds used for a particular purpose as well as board-designated funds. Under this policy, as approved by the board of directors, the endowment assets are invested in a blend of several asset classes with a bias toward equity and equity-like investments due to their higher long-term return expectations. The strategic asset allocation seeks to provide an expected total return aligned with the primary objective of the Portfolio, while avoiding undue risk concentrations in any single asset class or category, thus reducing risk at the overall portfolio level. The long-term objective of the Foundation is to earn a return sufficient to preserve the purchasing power of the Foundation for generations to come, as well as, to provide for current needs. As a result, the annualized return, over a 7- to 10-year investment horizon should at least equal the annual sum of the inflation, required spending, program fees, and expenses. Taking into account these factors, the Foundation expects its endowment funds to have a long-term expected return of approximately 7.2%. Actual returns in any given year will vary from this amount.

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**NOTE 6 ENDOWMENTS (CONTINUED)**

**Investment and Spending Policies (Continued)**

The Foundation's spending policy states that, in part, the distribution of income will be used to support the donor's stated objectives for the endowment. A percentage of the overall endowment balance, which will be determined by the board annually, shall be distributed to accounts in the following manner: A trailing 12-quarter average of all endowments will be determined as of June 30 of each year. The percentage determined by the board will be applied to the 12-quarter average to determine the total amount to be distributed to the donor's objective for all endowments. That total amount will then be distributed to the individual endowment purposes proportionately, based on the average balance in each endowment for the last four quarters. Each year the Foundation Investment Committee shall present the recommended percentage of distribution to the Foundation Board for approval no later than February of each year. The Foundation expects the current spending policy to allow its endowment to grow annually. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets while providing support for the programs, along with additional real growth through new gifts and investment return.

**Changes in Endowment Net Assets**

Changes in endowment net assets for the years ended June 30 are as follows:

	<u>2022</u>		
	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Endowment Net Assets - Beginning of Year	\$ 960,574	\$ 71,003,525	\$ 71,964,099
Investment Return:			
Net Investment Return	(69,361)	(9,444,599)	(9,513,960)
Contributions	4,025	2,456,743	2,460,768
Board Approved Transfer	(4,000)	-	(4,000)
Appropriation of Endowment Assets			
Pursuant to Spending Rate Policy	(1,000)	(1,932,180)	(1,933,180)
Appropriation for Admin Fees	(1,643)	(806,399)	(808,042)
Endowment Net Assets - End of Year	<u>\$ 888,595</u>	<u>\$ 61,277,090</u>	<u>\$ 62,165,685</u>
	<u>2021</u>		
	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Endowment Net Assets - Beginning of Year	\$ 727,484	\$ 52,153,651	\$ 52,881,135
Investment Return:			
Net Investment Return	238,592	16,742,260	16,980,852
Contributions		4,730,716	4,730,716
Board Approved Transfer	(4,361)	-	(4,361)
Appropriation of Endowment Assets			
Pursuant to Spending Rate Policy		(1,914,243)	(1,914,243)
Appropriation for Admin Fees	(1,141)	(708,859)	(710,000)
Endowment Net Assets - End of Year	<u>\$ 960,574</u>	<u>\$ 71,003,525</u>	<u>\$ 71,964,099</u>

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**NOTE 7 NET ASSETS WITH DONOR RESTRICTIONS**

Net assets with donor restrictions are restricted for the following purposes or periods.

	<u>2022</u>	<u>2021</u>
Subject to Expenditure for Specified Purpose:		
Life Insurance Contracts	\$ 186,619	\$ 219,971
Amounts Held for Scholarships, Departmental and Other Restrictions	7,751,163	6,934,098
Promises to Give, the Proceeds from Which have been Restricted by Donors for Various Educational Programs and Departments	<u>251,312</u>	<u>390,658</u>
Total	<u>8,189,094</u>	<u>7,544,727</u>
Subject to the Passage of Time:		
Beneficial Interest in Trusts	204,171	249,427
Assets Held in Charitable Trusts	173,970	266,467
Promises to Give that are Not Restricted by Donors, but Which are Unavailable for Expenditure Until Due	<u>818,264</u>	<u>746,906</u>
Total	<u>1,196,405</u>	<u>1,262,800</u>
Endowments:		
Original Donor-Restricted Gift Amount and Amounts Required to be Maintained in Perpetuity	54,221,444	51,987,106
Subject to NFP Endowment Spending Policy and Appropriation	<u>7,055,646</u>	<u>19,016,419</u>
Total Endowments	<u>61,277,090</u>	<u>71,003,525</u>
Not Subject to Spending Policy or Appropriation:		
Beneficial Interest in Trusts	290,367	342,038
Assets Held in Charitable Trusts	42,233	70,359
Promises to Give	<u>1,737,131</u>	<u>1,727,108</u>
Total	<u>2,069,731</u>	<u>2,139,505</u>
Total Net Assets with Donor Restrictions	<u><u>\$ 72,732,320</u></u>	<u><u>\$ 81,950,557</u></u>

**NOTE 8 RELATED PARTY TRANSACTIONS**

The Foundation has an agreement with the University whereby the University has agreed to furnish space and provide services for the operations of the Foundation. In return, the Foundation has agreed to expend its revenues exclusively for the benefit of the University.



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**NOTE 8 RELATED PARTY TRANSACTIONS (CONTINUED)**

For the years ended June 30, 2022 and 2021, the following University expenditures on behalf of the Foundation were identified:

	<u>2022</u>	<u>2021</u>
Salaries and Benefits	\$ 1,285,605	\$ 1,285,834
Occupancy	79,777	78,198
Travel, Conferences, and Meetings	235,122	159,813
Other	141,785	141,529
Total	<u>\$ 1,742,289</u>	<u>\$ 1,665,374</u>

**NOTE 9 LINE OF CREDIT**

On April 30, 2021, Maverick Philanthropic Properties, LLC entered into a \$1,000,000 line of credit agreement with an interest rate of 2.25%. The line of credit expires on April 30, 2026. Minnesota State University, Mankato Foundation, Inc. is the guarantor on the line of credit. An investment account of the Minnesota State University, Mankato Foundation, Inc. serves as collateral on the line of credit. There was \$558,413 and \$-0- outstanding on the line of credit as of June 30, 2022 and 2021.

**MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES**  
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**NOTE 10 GIFTS IN-KIND**

For years ended June 30, 2022 and 2021, contributed nonfinancial assets recognized within the consolidated statement of activities included:

<u>June 30, 2022</u>	<u>Revenue Recognized</u>	<u>Utilization in Programs/Activities</u>	<u>Donor Restrictions</u>	<u>Valuation Technique</u>
Software	\$ 1,000,000	Automotive and Manufacturing Engineering Technology Department	Restricted for Department	Estimated fair market value of software provided by donor
Software Licenses	804,839	Electrical and Computer Engineering and Technology Department	Restricted for Department	Estimated fair market value of comparable software licenses
Food and Beverages	141,208	Campus Kitchen and Maverick Food Pantry	Restricted for Department	Estimated fair market value of products
Building Lease	99,930	General and Administrative, Strategic Partnerships, College of Business Center for Innovation and Entrepreneurship	Restricted for Department	Estimated fair value of comparable office rentals in the Mankato, MN area.
Services	63,131	Athletics Department, Small Business Development Center and the Civil Engineering Program	Restricted for Department	Estimated fair value of donated professional services provided by donors
Supplies	53,978	Athletics Department, Student Activities and Women's Center	Restricted for Department	Estimated fair market value for comparable supplies
Equipment	26,595	Electrical and Computer Engineering and Technology Department	Restricted for Department	Estimated fair market value for comparable equipment
Books	18,820	Friends of the Library, Math Department, and the Small Business Development Center	Restricted for Department	Estimated fair market value for comparable books
Furniture	15,900	Athletics Department	Restricted for Department	Estimated fair market value for comparable furniture
Total	<u>\$ 2,224,401</u>			
<u>June 30, 2021</u>	<u>Revenue Recognized</u>	<u>Utilization in Programs/Activities</u>	<u>Donor Restrictions</u>	<u>Valuation Technique</u>
Food and Beverages	\$ 94,558	Campus Kitchen and Maverick Food Pantry	Restricted for Department	Estimated fair market value of products
Services and Materials	25,650	PreStressed Concrete Industry Project	Restricted for Department	Estimated fair market value of donated professional services and materials provided by donor
Computer and Software	70,631	Electrical and Computer Engineering and Technology Department	Restricted for Department	Estimated fair market value of computer and software provided by donor
Supplies	36,645	Dental Hygiene Program	Restricted for Department	Estimated fair market value for comparable supplies
Building Lease	41,800	General and Administrative, Strategic Partnerships, College of Business Center for Innovation and Entrepreneurship	Restricted for Department	Estimated fair value of comparable office rentals in the Mankato, MN area.
Promotional Items	26,507	Athletics Department	Restricted for Department	Estimated fair market value of items
Equipment	9,520	Athletics Department	Restricted for Department	Estimated fair market value of comparable equipment
Books	10,708	Friends of the Library	Restricted for Department	Estimated fair market value for comparable books
Printing Services	8,500	University Advancement	Restricted for Department	Estimated fair market value of services
Miscellaneous	10,380	Law Enforcement Program, International Student Program, Aviation Program	Restricted for Department	Estimated fair market value of items
Total	<u>\$ 334,899</u>			



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